

UNIGLOBE Travel – A Global and Local Business Travel Solution

Over the last 30 years UNIGLOBE Travel has established itself as the world's largest single brand travel franchise organization with more than 800 locations in more than 55 countries across the Americas, Europe, Asia, Africa, Middle East and Australasia.

The UNIGLOBE Travel brand has become well recognized for its value added travel solutions and services to small-to-medium sized corporate accounts spending from \$10,000 to \$10million annually and to the leisure travelers from this very discerning market niche.

UNIGLOBE Travel provides independently owned and operated travel entrepreneurs with an outstanding Global support and service system. UNIGLOBE Travel franchisees benefit from the advantages of being part of a large Global company, while at the same time remaining independently owned, which

in turn offers business and leisure travelers a more entrepreneurial, innovative and accountable local travel solution designed to meet local needs.

UNIGLOBE Travel has often led the industry in terms of the innovative application of emerging technologies and travel solutions. These include Global 7/24/365 Rescueline, Automated Quality Control, Online websites, e-commerce solutions and self booking tools, as well as networked product support. The objective of these innovations is to meet (and exceed) our customers need for savings without compromising outstanding, professional service. The UNIGLOBE Travel founder and Chairman U.Gary Charlewood has received much recognition in both the international travel and franchising industry awards for innovation and commitment to service excellence.

UNIGLOBE Travel in Africa

The Uniglobe Travel started operations in Sub Saharan Africa in 1999 with 1 franchisee and 3 offices and now has 33 franchisees with 50 offices through-out Sub Saharan Africa. We expect to expand to at least 100 offices over the next 5 years, with representation in all Sub Saharan African countries.

In Southern Africa, UNIGLOBE Travel has offices in all the provinces of South Africa, as well as, Lesotho, Namibia and Swaziland. We are in discussions to open offices in Botswana, Zimbabwe, Angola and Mozambique soon, as well as several Central

African countries, including the DRC.

In East Africa, UNIGLOBE Travel is the largest travel agency in Kenya and has substantial offices in Tanzania and Uganda. We will be opening soon in Rwanda, Sudan and Ethiopia. We have airport offices offering 24 hour support in Kenya and Tanzania.

In West Africa UNIGLOBE Travel has offices in Lagos, Abuja and Port Harcourt, as well as at Lagos Airport, where we also operate a modern airport lounge.

There are also offices in Egypt and Morocco.

UNIGLOBE Chairman's Circle

Annually UNIGLOBE Travel International recognizes its top agencies in the system as

Chairman Circle Members.

These 40+ agencies represent about 5% of the 800+ Global agencies and to qualify, they need to meet very stringent criteria in terms of sales volume, quality service standards as well as office automation and productivity. This year there will be 4 agencies from Sub Saharan Africa attending this prestigious event in Hong Kong from the 17 – 20 January 2011, where besides networking with the best offices in the world, they will be strategising Uniglobe Growth and Development for forthcoming years.

Chairman's Circle has become the Think Tank of UNIGLOBE Travel International.

The 4 Sub Saharan Africa agencies this year are:

- UNIGLOBE Fleet Travel, Nairobi, Kenya – Represented by its MD Murtaza Kanani
- UNIGLOBE Lets Go Travel, Nairobi, Kenya - represented by its MD Alan Dixon
- UNIGLOBE Skylink Travel, Dar es Salaam, Tanzania - represented by its MD Moustafa Khataw
- UNIGLOBE VIP Corporate Solutions, Sandton, South Africa - represented by its MD Dewald Pretorius and Executive Director Nicolette Gray

From left - Alan and Sue Dixon, Moustafa Khataw, Murtaza Kanani, Dewald Pretorius, Mike and Nikki Gray.



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